

St Harmon Community Council

Broadway Partners

Whoever, wherever – we're connecting communities

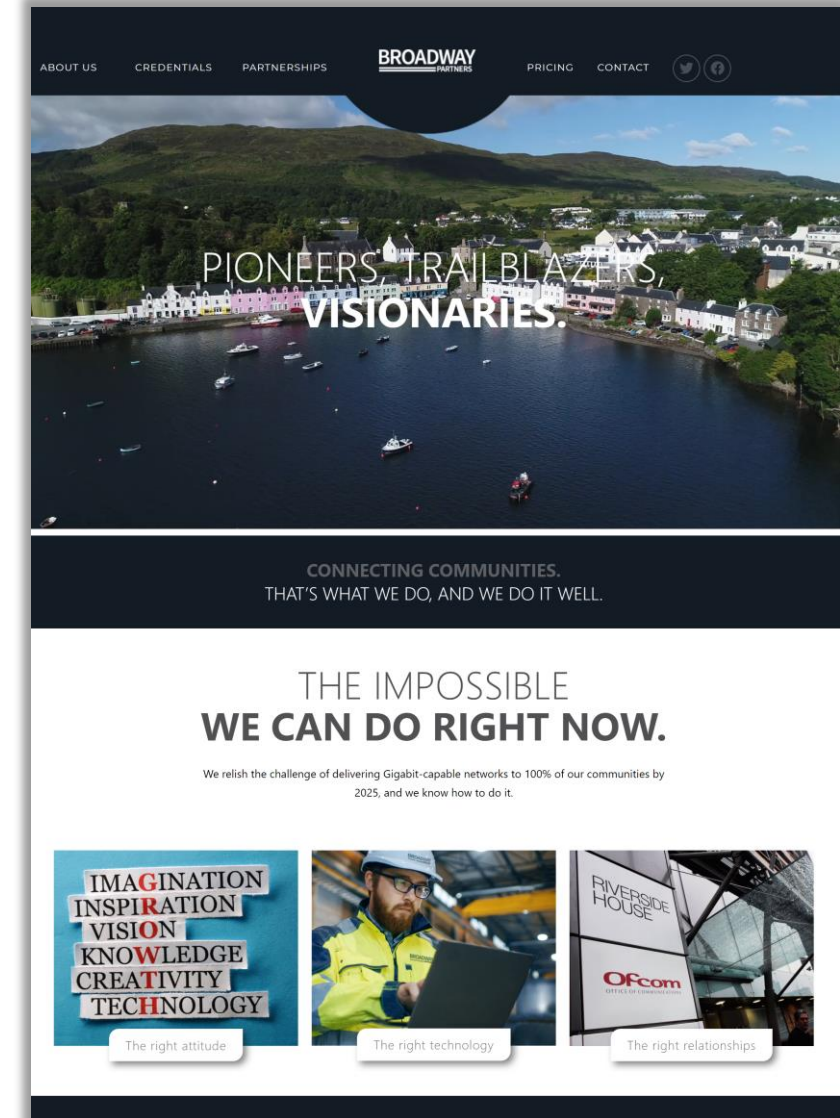
13th January 2022



Broadway Partners (Broadway Broadband)

THE alternative provider of digital infrastructure wherever we operate

- **Head office:** Liverpool, UK
- **Regional Offices:** Cwmbran & Glasgow
- **Established:** 2016
- **Employees:** 32 FTE
- **Experience:** One of the most experienced Broadband teams in the UK
- **Financial:** Backed by Downing – recent investment of £145 million
- **Existing Networks**
 - Currently connecting Ambleston – more to follow (1 of 24 communities)
 - Monmouthshire communities up & running with FTTP 100Mbps+
 - 100 communities across Powys, Ceredigion and Carmarthenshire
 - Networks in Scotland across Arran, Ayrshire, Kinross & Loch Lomond



The ability to deliver is based on building and maintaining key relationships



Department for
Digital, Culture,
Media & Sport

- Great working relations with Westminster, Welsh and Scottish Governments.
- Involved in consultations & contribute to policy e.g. Digital Infrastructure Fund, Welsh Digital Infrastructure Review, new BDUK voucher scheme

Department for Digital, Culture, Media & Sport

**GIGABIT BROADBAND
VOUCHER SCHEME**

- Registered supplier Rural Gigabit Connectivity (RGC) scheme & the Scottish Government's Scottish Broadband Voucher Scheme (SBVS)
- To date delivered over £20M+ of projects into DCMS
- We have a dedicated resource to work with DCMS our account manager



- Great working relationships with Local Authorities

Llamau

Imagine a World Without
Homelessness

- We always seek to establish a local presence
- Where possible we employ local contractors, developing apprenticeships
- Work with local charities and communities



- Communities - We can't do this without you, successful plans need your buy in

Technical Assurance

Accreditation, technologies & partnerships – you're in good hands



- Ofcom Code Powers (2019) – equivalent operator rights as Openreach, Virgin Media, TalkTalk etc,
- Access to council land, Highways permissions, mast permissions etc.



- Fully accredited Openreach partner – access to PIA, Dark Fibre Exchanges, EADs etc.
- Accredited to use Western Power's low voltage infrastructure
- Work closely with Scottish & Southern Electricity when relevant



- A network of Tier 1 & 2 network engineering contractors
- Partnerships which enable Broadway to scale quickly
- Ability to have 20+ concurrent projects – quickly
- Local contractors are also used where possible



- Certified to ISO 9001 (Quality), 14001 (Environment) and 45001 (Health & Safety)

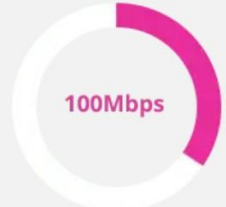
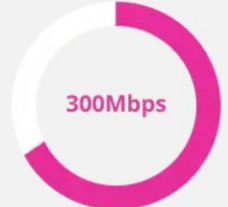






- Employ today's technologies and methodologies

Our Proposition

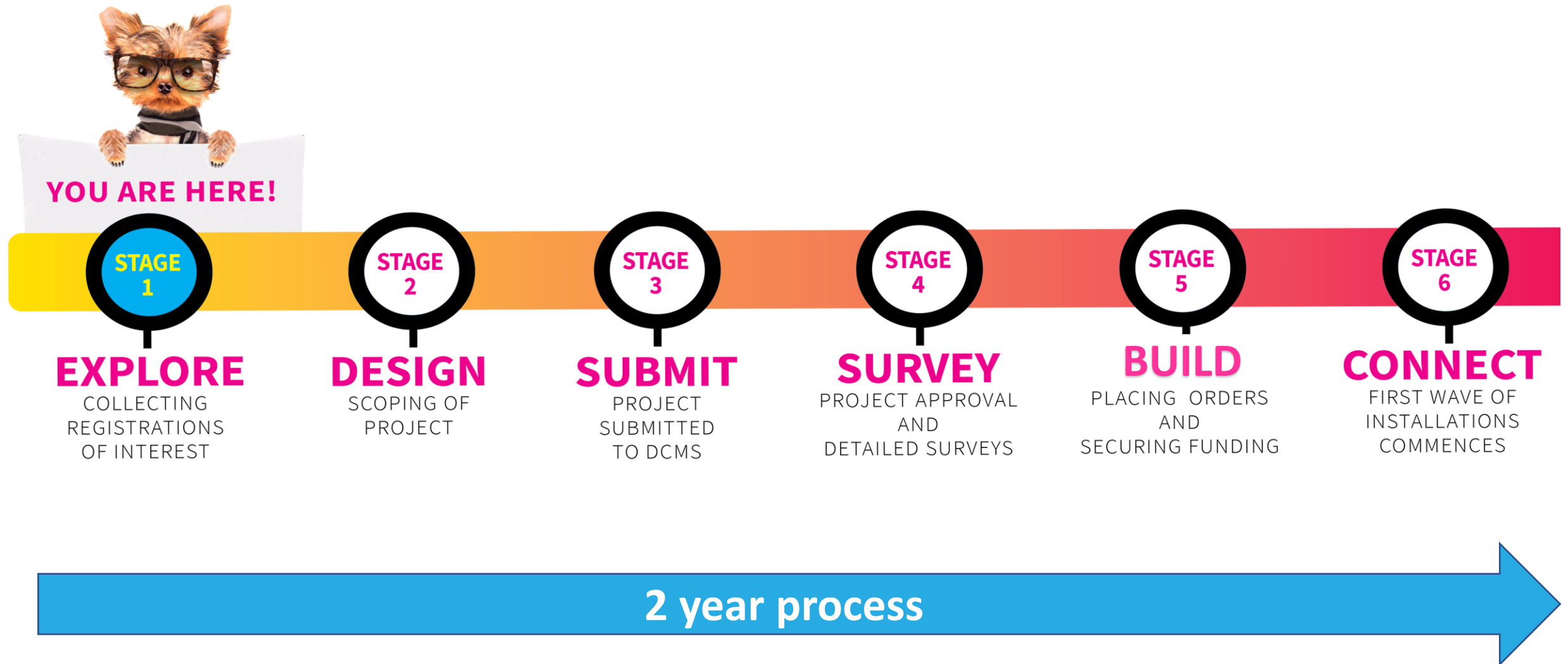
We aim to be 'best in class'

- ✓ **Market leading pricing** - a commitment to always be in the 'lowest price quartile'
- ✓ **Transparent & flexible** - a range of solutions to meet every user
- ✓ A range of speeds, symmetric options, static IP addresses, telephony with bundled minutes & the opportunity to port your number
 - Guarantee no in-contract price increases
- ✓ We're easy to deal with **Customer ratings** of 4.6 out of 5.0
- ✓ **24/7/365 support** via Network Operations centre (NOC)
- ✓ Aim to close **99% of faults** over the phone/via email
- ✓ **Local** engineers operate 24/7, aiming to be onsite for individual faults / sending router replacements within **24 hours**
- ✓ Adhere to the **OFCOM code of conduct**

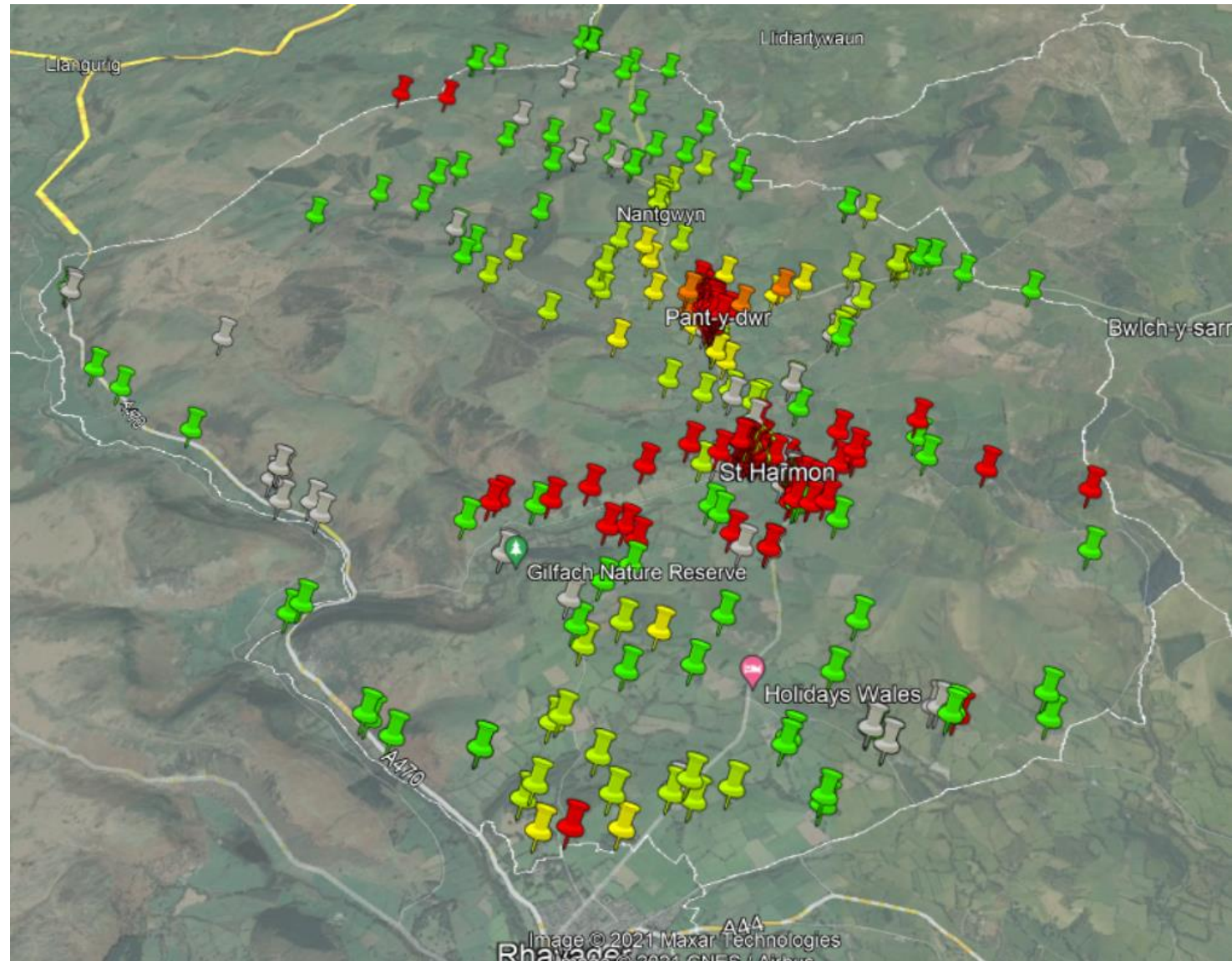
Ultrafast 100	Ultrafast+ 300	Gigafast 1000
ULTRAFAST FIBRE CONNECTION	ULTRAFAST+ FIBRE CONNECTION	GIGAFAST FIBRE CONNECTION
UNLIMITED Data	UNLIMITED Data	UNLIMITED Data
FREE Standard Installation**	FREE Standard Installation**	FREE Standard Installation**
Average Download Speeds: 100Mbps	Average Download Speeds: 300Mbps	Average Download Speeds: 1000Mbps
Average Upload Speeds: 30Mbps	Average Upload Speeds: 30Mbps	Average Upload Speeds: 100Mbps
Static IP Address available @ £10 p/m	Static IP Address available @ £10 p/m	Static IP Address available @ £10 p/m
 100Mbps	 300Mbps	 1000Mbps
£19.99 PER MONTH (inc VAT)	£39.99 PER MONTH (inc VAT)	£69.99 PER MONTH (inc VAT)
The Bolt-ons		
 Symmetric speeds £20.00 p/m	 Static IP address £10.00 p/m	 VoIP telephony £9.99 p/m
EXCELLENT ★★★★★ 4.63 Average 221 Reviews ★REVIEWS.io		
Shaun Bray ★★★★★ Sue from Broadway went above and beyond to get the installation done within days of making contact and sorting the paperwork we needed for ABC funding...		
Beverley Wade ★★★★★ Right from the start Broadway Partners have been extremely helpful and knowledgeable about our requirements and have managed our installation and...		
Posted 2 weeks ago		

Connecting St Harmon

6 stage process in building a fibre network



Current connection speeds



Red / Orange = Superfast or Above

Yellow = Bad

Green = Really Bad

Next Steps

Making it happen

- Set up informal project group to create momentum and confirm project scope
- Plan and execute information marketing for the community

Below is an image of the Broadway projects that are at different stages local to St Harmon:

